



## 30 JANUARY 2018, BANGKOK PROGRAMME

10.00AM	Registration
10.30AM	Introduction to GAFTA and overview of GAFTA contracts Jade Dyson, Director of GAFTA Singapore
10.50AM	Incorporation of contract terms
11.15AM	Coffee break
11.45AM	Ascertaining the goods
12.15PM	Contingency planning and crisis response
12.30PM	Lunch
1.30PM	Prevention of shipment and delivery
2.00PM	Defaults and damages
2.30PM	Coffee break
2.50PM	Contracts of carriage and “clean” bills of lading
3.10PM	Charterers’ liability: common issues faced during sea transport Katie Lilley, The London P&I Club
3.30PM	GAFTA arbitration and enforcement
4.00PM	GAFTA helpdesk

HFW is an international commercial law firm with over 130 years’ experience advising clients on all aspects of maritime trade. We have offices in key commercial and trading centres across the world, including in Singapore, where we have a dedicated team specialising in international commodities trading throughout South East Asia. Our services cover advising on sale contracts and their related shipping and financing documents including charterparties, bills of lading, letters of credit and security instruments. We regularly represent commodity traders in disputes before the English courts as well as in arbitrations under the GAFTA, FOSFA, SIAC, LMAA, LCIA, ICC and other institutional rules.



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### SPEAKER PROFILES

**JADE DYSON**

Director of GAFTA, Singapore

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Jade was appointed the Director of GAFTA's Singapore office in July 2016 after relocating from Perth, Western Australia. Jade holds a BA in economics and finance, has a background in physical grain trade and brings a wealth of practical trading and contracting experience to GAFTA's presence in SE Asia and the Pacific. In addition to supporting GAFTA's overall role in providing contract templates to facilitate physical grain trade, arbitration services and training, Jade is active in the trade policy space and works to support various industry initiatives.

**KATIE LILLEY**

The London P&I Club

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Katie joined the Hong Kong office of A. Billbrough & Co Ltd, managers of the London P&I Club, in May 2016. She is a qualified England & Wales solicitor, and previously worked for HFW in London, Shanghai and Hong Kong. Katie handles both FD&D and P&I files, primarily on behalf of the Club's Far Eastern membership.

**TOBY STEPHENS**

Partner, Singapore

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Toby is a member of HFW's Global Crisis Management team and specialises in risk and crisis management/emergency response in the marine and energy sectors. Toby's work involves managing major marine and energy disasters including undertaking the initial response, managing his clients' exposure to civil and criminal liabilities and resolving the subsequent disputes, which are often complex, involving a number of inter-related actions in a number of jurisdictions. Toby is also recognised for insurance coverage and other marine and energy related commercial and contractual disputes.

Toby advises organisations on their risk management, including contractual and regulatory liabilities, crisis management systems, organisational resilience and crisis preparedness. Toby lectures regularly on the subject, both in the UK and internationally and he has been admitted as a Technical Specialist of the Institute of Risk Management (SIRM).

Toby joined HFW as a solicitor in 2001 and became a partner in HFW's Admiralty and Crisis Management Team in 2007. He has practical experience of working as a marine surveyor in Houston. He has also acted as head of the legal team at a leading Lloyd's syndicate dealing with marine, energy and war risks.

Toby is recommended by Legal 500 UK 2012 for shipping.

Toby is qualified in England and Wales.

**ADAM RICHARDSON**

Senior Associate, Singapore

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Adam is a Senior Associate in the Commodities department of HFW's Singapore office with a focus on international trade, commodities and shipping matters. Adam's area of expertise is international arbitration, both ad hoc and arbitrations under the LMAA, GAFTA, FOSFA, ICC, SIAC and UNCITRAL Rules. Adam has also acted in commercial litigation in relation to a variety of other matters, including litigation relating to letters of credit and business rates. He also advises on non-contentious matters such as physical commodities contracts (including storage, warehousing, marketing and distribution agreements), structured trade contracts, and project documentation for use in shipbuilding and offshore projects. The commodities in respect of which Adam has experience of advising include oil, petroleum products, coal, base metals, iron ore, grains, soyabeans and rice. He speaks regularly at commodities and offshore seminars and has also delivered training on SCoTA and GAFTA contracts.

Adam has completed three client secondments: two as in-house legal counsel at international trading companies and a further secondment as in-house legal counsel supporting the physical commodity trading desk of an international bank, specialising in structured trade transactions.

**SUZANNE MEIKLEJOHN**

Associate, Singapore

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Suzanne's practice covers dispute resolution across the maritime sector, including commodities trading disputes (physicals, largely bulk such as coal, grain, and iron ore), sale contract, BL, LC and charterparty disputes, disputes under payment and security instruments, offshore contract disputes (upstream and downstream) as well as all aspects of international trade. Suzanne has experience representing parties in various dispute resolution forums, including the English and European Courts, the World Trade Organisation Disputes Panel, and various arbitral institutions, including the LCIA, ICC, SIAC, SCMA and LMAA, as well as trade body panels such as GAFTA and FOSFA.

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