



Aviation Finance Associate 3-5 PQE (Singapore)

- Work with blue-chip and international clients
- Interesting and challenging work within a global network
- Be valued and grow your career

The Firm

HFW is a sector focused global law firm. We have over 500 lawyers working across Asia, Europe, the Middle East, Australia and the Americas. We take a progressive approach to our roles in commercial business – thinking creatively and pragmatically to support our clients. We are dynamic, entrepreneurial and leaders in our specialist areas.

Our specialist lawyers are sector focused and offer a comprehensive range of legal services to our clients in Aviation, Admiralty and Crisis Management, Commodities, Energy & Resources, Shipping and International Arbitration.

HFW has been in the Asia Pacific region for over 40 years and established the Singapore office in 1990. We continue to build on our already strong presence in Asia and today our team in Singapore has 93 staff including those in AsiaLegal LLC (with whom the Singapore office has a Formal Law Alliance).

The Role

We are pleased to announce a fantastic opportunity to join our Aviation Finance and Leasing team in Singapore. With a highly supportive team culture and leading international clients, we have been voted Aviation Law Firm of the year by Asian Legal Business, South East Asia and Hong Kong. We are now looking for an Associate with 3-5 years PQE in aircraft financing to join our highly regarded team.

Key Responsibilities

Working with market leading clients, you will:

- Be client facing
- Advise a significant portion of the world's top aircraft lessors as well as Asian and European airlines and banks
- Work on and have the opportunity to lead:
 - aircraft portfolio sales, both large and small
 - lease novations
 - operating leases
 - sale and leaseback transactions
 - secured aircraft financing transactions, and
 - JOLCO transactions
- Draft and negotiate key transaction documents
- Manage project closing processes
- Work directly with Partners and clients
- Mentor and supervise junior lawyers and paralegals



In addition to client file work, you will

- Work with Partners on business development and marketing opportunities
- Attend industry conferences and client events
- Assist with pitches, tenders and articles
- Liaise with international colleagues and work on projects in Hong Kong, China and Australia
- Work in the broader Asia Pacific team

About you

We are seeking candidates who:

- have at least 3 years of post-qualification experience, ideally within a specialised asset finance team
- are English law qualified, however this is not essential
- have confidence, are willing to learn and take on responsibility to lead transactions, whilst understanding it is okay to ask for support and guidance
- are efficient, organised and can demonstrate excellent time management
- are personable and able to communicate comfortably with our team and clients, which requires business level English language skills
- understand that providing outstanding client service is paramount
- have an interest in business development, building a practice and mentoring junior lawyers

On offer

The successful candidate will join a reputable and thriving firm and work with a high performing and supportive team who view the broader success of the firm as paramount.

Along with an attractive salary package commensurate to your experience and expertise, you will be eligible for bonuses and entry into our global training programs.

If you would like further information, please contact Laarni Alvarez, General Manager Singapore on (65) 6411 5300 for a confidential discussion or apply now.